

# Dental Practice Owners Conference June 2019

*A 2 Day Event Exclusively for  
Dental Practice Owners*

**Register NOW! Places Limited!**

**visit [www.dpoc2019.com.au](http://www.dpoc2019.com.au)**

**Early Bird Ends  
November 30!**

**Topics Include:**

- + Practice growth
- + Benchmarking practice numbers
- + Lessons from successful owners
- + Managing underperformance and dismissal – Legal issues
- + Graduate hiring and mentoring
- + Accreditation – what, why, how
- + Marketing for specialists (workshop restricted to specialists)
- + Many More



**Dentsply  
Sirona**

Dear Colleagues,

Practice Ownership Consulting is proud to be hosting the second edition of the Dental Practice Owners Conference in 2019 (DPOC 2019). Following on from the success that was DPOC 2017 we bring you another inspirational and stimulating 2-day program to be held again at Australia's premier function venue - the Crown Casino and Entertainment Complex in Melbourne.

The concept of this conference was initially conceived after discussion with owners who found that many problems and challenges within their practices and lives could be solved by sharing ideas, experiences and advice with each other. There was over 250 owners around Australia and New Zealand who attended in 2017 for the inaugural event and the feedback received following the conference was phenomenal with many owners implementing the ideas learnt on the following Monday.

The program for 2019 will be headlined by inspirational speakers Ian Thorpe (5-time Olympic gold medal winner) and Anh Do (author, comedian and artist). The program will also showcase a variety of speakers presenting topics that not only concern the everyday lives of practice owners but also delve into topics outside of dentistry which impact owners. These will be relevant to dental specialists as well.

Aside from the excellent educational, personal and business development topics, the conference will also provide opportunities to interact and have fun with like-minded practice owners from all around the region. Many friends and contacts were made in 2017 and we have allocated time to continue this networking opportunity in 2019. The event will conclude with a spectacular dinner and drinks function with gourmet food included.

There will also be a trade show with representatives from the major dental industry companies providing conference only offers, specials and there will be some exceptional deals!

Practice Ownership Consulting looks forward to welcoming you to the 2019 Dental Practice Owners Conference. We hope you will join with us to ultimately develop ourselves, our practices, our staff and our long-term financial and personal well-being.

**Speakers Include:**



**Ian Thorpe**



**Anh Do**



**Nauv Kashyap**



**Jesse Green**

**+ Many  
more!**

*More details about speakers and topics available at [www.dpoc2019.com.au](http://www.dpoc2019.com.au)*



**LOCATION**

**Conference**

Promenade Room Level 1, Crown Promenade,  
8 Whiteman St Southbank VIC 3006

**Dinner and Drinks**

River Room Level 1, Crown Towers,  
8 Whiteman St SOUTHBANK VIC 3006

[www.dpoc2019.com.au](http://www.dpoc2019.com.au)

**Early Bird - \$1980**

(Before November 30th)

**Regular Price - \$2200**



**Dental Practice  
Owners Conference  
June 2019**



**Don't Miss It!**

**Friday the 21st of June 2019**

- + Registration and Delegate bag distribution 7:30AM to 8:30AM
- + General Session 8:30AM to 5:15PM (Gourmet food and drinks provided)
- + Trade Display along with Networking, drinks and canapes 5:30PM to 7:00PM

**Saturday the 22nd of June 2019**

- + General Session 8:30AM to 5:15PM (Gourmet food and drinks provided)
- + Dinner and Drinks 7:30PM to Midnight (Gourmet food provided and cash bar available)

To register please visit [www.dpoc2019.com.au](http://www.dpoc2019.com.au)

For more information please visit [www.dpoc19.com.au](http://www.dpoc19.com.au) or  
E-mail [registration@dpoc2019.com.au](mailto:registration@dpoc2019.com.au)

**Special Room Rates at Crown Promenade Melbourne  
from \$250/night!**

**Visit:**  
<https://book.passkey.com/go/DentalPracticeConference2019>

**Terms & Conditions**

Topics and speakers are subject to change without notice. The organisers will make every effort to ensure the event will take place as advertised. However, the organisers do not take financial responsibility to changes or disruptions that may occur as a result of events beyond their control. The organisers reserve the right to cancel the event at any time with no responsibility to the participants other than a full refund of registration fees. Refunds for cancellations will only be provided before the 16th of April 2017 and these will incur an administration fee equivalent to 10% of the conference fee. No refunds for cancellations will be provided following the 16th of April 2017. The organising committee may refuse registration to any individual.

**DPOC 2017 Conference Testimonials From Attendees**

DPOC was a fantastic event to meet, discuss and share ideas with other practice owners. Speakers and content were well chosen. We left the conference feeling motivated to take the first step on a number of positive changes that have been in the pipeline for some time.

**Adam Bradshaw**

Many golden moments and very practical. As a young practice owner great to learn from experienced operators and from different fields to gain perspective to influence your team to realise your beliefs.

**Alex Kwaan**

Great to see practice owners value non clinical aspects of dentistry, especially people management issues. As leaders in our business we often need to delegate but still need to understand the complexities of staff management (staff are our greatest asset).

**Helen Marchant**

This is a life changer and a big eye opener for those time poor owners who need inspiration and rejuvenation to better manage not only the business but more importantly their personal life!

**Joseph Lattouf**